Course Name

OIL AND GAS LOCAL CONTENT STRATEGIES AND PLANNING: ACHIEVING SUSTAINABLE LOCAL DEVELOPMENT IN THE OIL AND GAS INDUSTRY

This course covers the key challenges and training requirements raised by local content professionals working within today’s oil and gas landscape.

Duration: Five Days
Location: TBD
Date: TBD
Few Words About Boost

Our solutions are fully customized and designed based on the needs of our clients.

VISION
“The only thing worse than being blind is having sight but no vision.”
To be recognized as the partners’ first choice in the field of Learning and Development locally and globally.

MISSION
Enable our partners achieving their objectives by designing innovative learning and development solutions which will boost people performance and business results as well.

VALUES
Driven by five core values which will form the basis for every decision...
✓ Result Orientation
✓ Partners’ Success
✓ Passion
✓ Commitment
✓ Innovation

Why Us?

01 Interactive Engaging Courses
02 Recognized Certificates
03 Wide Range Of Training Subjects
04 Global Training Centers
05 In-House & Customized Courses
06 Internationally Certified Instructors
07 Advanced Reporting System

10,000 People Trained a Year, with 98% Satisfaction Rating

Our talented team of international instructors have exceptional credentials complemented by practical, real-world experience.

SUSTAINABLE SUCCESS

Ever since the firm was founded, Excellence, in one form or another, was part of its credo. The prospect of doing a good job might help a company climb the success ladder but it won’t keep the company ‘up there’.
The oil and gas industry is moving faster than the knowledge, skills and expertise of governments and new player in the industry. Policy makers as well as industry owners need to learn the basics and also best-practice in local content governance in order to maximise their natural resources. Similarly, contractors need to stay briefed and up to date in this ever-changing industry landscape.

This 5-day boost training course is designed to provide participants with the business benefits of developing the primary components of a local content strategy, including building local workforce and supplier capacity, integrating local content with business plans and successfully monitoring the program. This course covers the key challenges and training requirements raised by local content professionals working within today’s oil and gas landscape.

**OBJECTIVES**

**AT THE END OF THE TRAINING COURSE, PARTICIPANTS WILL BE ABLE TO:**

- Gain a comprehensive understanding of the latest updates to local content calculation methodology and its impact to projects and planning.
- Recognize the key-factors in the local content provisions applicable to a given contractual context, and assess their impact over the execution of an oil field development project.
- Contribute in the development and implementing of local content strategy and execution of a local content management plan, take part in a procurement contract tendering, negotiation and follow-up, take into account the impacts of local content provisions on workforce management.
- Manage local content regulations and requirements in key oil and gas producing nations around the world
- Develop an effective local content management plan suitable for the company.
- Enhance management skills of local content internally and across the supplier base.

**TRAINING METHODOLOGY**

The training course is designed to be interactive and participatory, and includes various learning tools to enable the participants to operate effectively and efficiently in a multifunctional environment. The course will use lectures and presentations, group discussions and experiential learning.
Course Outline

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INTRODUCTION TO LOCAL CONTENT IN THE OIL AND GAS INDUSTRY
✓ Oil and Gas Industry: Setting the Scene
✓ What is Local Content?
✓ Understanding the context and current overview of major themes in local content laws and regulation
✓ Company Perspectives
  - The Role of International Oil Companies
  - The Role of National Oil Companies

LOCAL CONTENT IN PROCUREMENTS AND CONTRACTS
✓ Understanding the underlying concepts local content policy provisions applicable in the oil & gas business
✓ How to make quick wins in: procurement of goods and services from local suppliers, employment and development of local workforce, knowledge and technology transfer.
✓ Building and Developing Human Capacity
✓ Developing Oil and Gas Industry Capacity
✓ Building A Globally Competitive Supplier Base: Focusing on Community Participation In The Supply Chain
✓ Procurement and Contract Strategy

DEVELOPING A LOCAL CONTENT PLAN
✓ How to approach A National Content Plan
✓ A Closer Look At two case studies
✓ Content Implementation
  - Implementation, measurement and monitoring of local content
  - Group session: local content strategy from a company perspective
  - Corporate social responsibility (csr)
✓ Local content agenda, targets, measures and mechanisms to meet local content requirements, monitor and implement targets performance of local content
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LOCAL CONTENT MANAGEMENT PLAN (LCMP)

✓ Opportunities driving forces, issues, obstacles in nationalizing host countries workforce, challenges and their effective solutions of localization of workforce and suppliers for the satisfaction of local content requirements
✓ Maximisation of the commercial success of projects with local Content quick wins
✓ Quick wins in supplier development and training of national suppliers and workforce
✓ Challenges and opportunities
✓ Managing expectations
✓ Key factors in developing and implementing a local content strategy
✓ Developing local content management plan (LCMP)
✓ Incorporating local content in a contractual strategy
✓ Key-factor and associated risks.
✓ Setting up and management of a LCMP

NEGOTIATION AND DRAFTING OF LOCAL CONTENT PROVISIONS

✓ Contract drafting and negotiation
✓ Ways to measure local content
✓ The balanced score card and other tools in local content
✓ consequences of local content provisions on the execution of a procurement contract
✓ Contractual strategy including impact on oil and gas contracts
✓ Tendering process
✓ Recommendation and awarding
✓ Execution - control.
✓ Impact of local content provisions on workforce management
✓ Employment, Training, and Education
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THANK YOU

For any clarification or information. Please do not hesitate to contact us

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